

Infinigate Cloud

Microsoft NCE 2025 Promotions

Version – December 2025

Contents

Bridge to the Cloud 2	2
M365 E5 Compliance promo offer for M365 Copilot	2
M365 E5 Compliance promo offer for M365 Copilot	3
Accelerate with Microsoft 365 E3 and E5 3-Year Subscriptions	4
CSP-EP to online Business Central – Special Offer	5
Scale Up with Microsoft 365 Copilot 20% targeted offer	5
Getting Started with M365 Copilot 15% offer	6
New: Targeted M365 E3 20% CSP Promotion (Scale up with M365 E3)	7
New: Dynamics 365 Contact Center	7
New: Purview Suite for Business Premium	8
New: Up to 15% off Microsoft 365 Copilot Business	8
New: Up to 35% off Microsoft 365 Business Standard and Microsoft 365 Copilot Business	9
New: Up to 25% off Microsoft 365 Business Premium and Microsoft 365 Copilot Business	9

This guide has been created to help Infinigate Cloud Partners understand the latest UK and European Microsoft 365 NCE promotions which are available during December 2025. We've included promoted products, eligibility, promotion duration, discount % and helpful links to help you learn more about these promotions.

Eligible Promotions will be automatically applied in the cart within the CORE Marketplace.

Bridge to the Cloud 2

Promotion Summary	This promotion provides discounted Dynamics 365 online services for eligible Dynamics on-premises commercial customers committed to migrating to the cloud.
Products	Most Dynamics 365 SKUs with a three-year term are eligible; see product list in Exhibit A of the policy document
Discount %	Discount of 40% for a three-year fixed term (non-renewable, noncancellable)
Duration	February 1st, 2023, to December 31st, 2025,
Customer Eligibility	Available to existing Dynamics on-premises commercial customers (as of September 1, 2022) with current/active Enhancement Plan (EP); promo not available for net-new customers Customer's monthly CSP cost must be equal or greater than its EP cost (at suggested pricing per month)
Learn More	Learn More

M365 E5 Compliance promo offer for M365 Copilot

Promotion Summary	We're offering 50 percent off E5 Compliance PUPM for every seat of Microsoft 365 Copilot purchased. This offer can be applied retroactively to customers who have already purchased M365 Copilot but don't have E5 Compliance.
Products	The offer applies to Microsoft 365 E5 Compliance. The customer must also have at least one Microsoft 365 Copilot license, as well as the standard prerequisites for attaching E5 Compliance.
Discount %	50 percent off each seat of E5 Compliance for each seat of M365 Copilot sold.
Duration	February 1st, 2025 to February 1st, 2026
Customer Eligibility	All commercial customers
Learn More	See the FAQ for more information.

Getting started with new 20% offer: Save on Windows 365

Promotion Summary	We're launching the Save on Windows 365 offer in CSP on May 1, 2025. Available through April 30, 2026. this promotion gives new-to-Windows 365 customers a 20 percent discount on all Cloud PC configurations available in all Windows 365 editions.
Products	All available Windows 365 SKUs
Discount %	20 percent off annual subscriptions only (bill prepaid and bill monthly)
Duration	May 1, 2025 to April 30, 2026
Customer Eligibility	All new-to-Windows 365 customers (first purchase)
Learn More	See the FAQ for more information.

M365 E5 Compliance promo offer for M365 Copilot

Promotion Summary	We're offering 50 percent off Microsoft 365 E5 Compliance (Microsoft Purview) licenses for customers who already have purchased or will be purchasing Microsoft Copilot. This offer applies to net-new seat adds only and can be applied to retroactive Microsoft 365 Copilot purchases.
Products	The offer applies to Microsoft 365 E5 Compliance. The customer must also have at least one Microsoft 365 Copilot license, as well as the standard prerequisites for attaching E5 Compliance.
Discount %	We're offering 50 percent off each E5 Compliance seat for the customer tenant, so long as the customer has purchased at least one Microsoft 365 Copilot license.
Duration	February 1st, 2025 to February 1st, 2026
Customer Eligibility	All commercial customers
Learn More	See the FAQ for more information.

Accelerate with Microsoft 365 E3 and E5 3-Year Subscriptions

Promotion Summary	<p>On June 1, 2025, we launched three -year subscription terms for Microsoft 365 E3 and Microsoft 365 E5 (inclusive of No Teams SKUs) in CSP. To help CSP partners accelerate the adoption of Microsoft 365 suites, we're offering a 10 percent discount off the partner net price for E3 and E5 three-year subscription terms, available for either upfront or annual billing frequency, for new-to-offer customers.</p> <p>This promotion is an opportunity for partners to close deals with customers who want to digitally transform and are looking for advanced Microsoft security and compliance capabilities, combined with Microsoft 365's world-class productivity solutions.</p> <p>Note that we're currently running separate 15 percent new-to-offer promotions for annual subscriptions of E3 and E5, available through June 30, 2025.</p>
Products	<p>Microsoft 365 E3*, three-year commitment Promo ID: 39NFJQT27WQP</p> <p>Microsoft 365 E5*, three-year commitment Promo ID: 39NFJQT27WLH</p> <p>*includes EEA and No Teams as well</p>
Discount %	10 percent off Microsoft 365 E3 and Microsoft 365 E5, three-year commitment only
Duration	June 9, 2025 to December 31, 2025
Customer Eligibility	<p>This promo is available only to new-to-offer customers.</p> <p>As part of the three-year promo launch, we've also enhanced the new-to-offer eligibility to eliminate undesired leakage for customers qualifying for the Microsoft 365 No Teams promo if they've previously purchased Microsoft 365, with or without Teams. You can find additional details in the FAQ.</p>
Learn More	See the FAQ for more information.

CSP-EP to online Business Central - Special Offer

Promotion Summary	This offer applies to transitions from Dynamics CSP-EP on-premises (via legacy CSP) to online Dynamics 365 Business Central.
Products	Dynamics 365 Business Central (Essentials, Premium, Team Member, and Device)—annual commitment only. Renewable prior to duration end date.
Discount %	40 percent partner discount (applied to estimated retail price before normal partner margin or discount percentage). Structured as special offer, so ordering process is different from that for typical promotion.
Duration	November 1, 2023, to March 31, 2026
Customer Eligibility	Available only to customers currently with active CSP-EP subscriptions bought in legacy CSP who are committed to migrating to online Dynamics 365 Business Central. This special offer is only available through CSP partners who were actively transacting these legacy CSP-EP subscriptions in FY23. Minimum purchase also applies. Review the policy document (as linked in the Next steps section) for details before ordering.
Learn More	Learn More

Scale Up with Microsoft 365 Copilot 20% targeted offer

Promotion Summary	We're excited to announce two new CSP Copilot promotions launching on October 1, 2025.
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	<p>This specific offer—the Scale Up CSP—aims to help partners encourage customers to scale AI adoption across their entire organization with M365 Copilot.</p> <p>For a limited time, a targeted set of new and existing Small, Medium Enterprises and Channel (SME&C) CSP customers can receive 20 percent off Microsoft 365 Copilot when they purchase more than 100 licenses. This offer is designed to support these targeted customers to scale M365 Copilot across their entire organizations.</p>
Products	<p>Microsoft 365 Copilot</p> <p>Annual commit: Annual bill and monthly bill</p>
Discount %	20 percent off an M365 Copilot annual subscription For subscriptions greater than 100 seats
Duration	October 1, 2025 to June 30, 2026 (Note that customer eligibility is only valid until December 31, 2025, and will refresh quarterly.)
Customer Eligibility	Available only to a target set of CSP customer tenants. For a full list of their eligible customers, partners can reach out to their Microsoft field representative for additional details or visit CloudAscent .
Learn More	See the offer FAQ for more details and next steps

Getting Started with M365 Copilot 15% offer

Promotion Summary	<p>We're excited to announce two new CSP Copilot promotions launching on October 1, 2025.</p> <p>This specific offer—Getting Started with M365 Copilot—aims to help partners expand customer reach by helping organizations get started with Copilot deployments.</p> <p>For a limited time, partners will receive 15 percent off the net partner price of M365 Copilot purchases of 10+ seats for new-to-offer customers. Organizations that are new to M365 Copilot and looking to get started with departmental or team pilots are a perfect fit to take advantage of this introductory offer.</p>
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Products	Microsoft 365 Copilot Annual commit: Annual bill and monthly bill
Discount %	15 percent off an M365 Copilot annual subscription For subscriptions between 10–2,400 seats
Duration	October 1, 2025 to June 30, 2026
Customer Eligibility	Available only to new-to-offer customers (customers with no purchase history of M365 Copilot). Note that Copilot Chat usage (free) and Copilot Studio purchases will not invalidate a customer with this promo.
Learn More	See the offer FAQ for more details and next steps

New: Targeted M365 E3 20% CSP Promotion (Scale up with M365 E3)

Promotion Summary	<p>We're excited to announce a new CSP Microsoft 365 (M365) E3 promotion launching on October 13, 2025. This offer is designed to help partners encourage customers currently licensed with Microsoft Office 365 suites to upgrade to and adopt M365 E3 across their entire organizations.</p> <p>For a limited time, a targeted set of new and existing Small, Medium Enterprises and Channel (SME&C) CSP customers can receive 20 percent off M365 E3 with a minimum purchase of 250 licenses.</p>
Products	Microsoft 365 E3, Microsoft 365 E3 (no Teams), and Microsoft 365 EEA (no Teams) Annual commit: Annual bill and monthly bill
Discount %	20 percent off an M365 E3 annual subscription
Duration	October 13, 2025 to June 30, 2026
Customer Eligibility	<p>Available only to select customer accounts Deal minimum: 250 seats of M365 E3</p> <p>For a full list of their eligible customers, partners can reach out to their Microsoft field representative for additional details or visit CloudAscent (available from October 25, 2025).</p>
Learn More	See the offer FAQ for more details and next steps

New: Dynamics 365 Contact Center

Promotion Summary	This limited-time promotional offer aims to accelerate the adoption of Dynamics 365 Contact Center, including among organizations with existing telephony investments in Microsoft Teams Phone.
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Products	Dynamics 365 Contact Center (Digital + Voice) Dynamics 365 Contact Center Voice Dynamics 365 Customer Service Premium
Discount %	Customers will get 40 percent off the list price for Dynamics 365 Contact Center products, no minimum seat requirements. This offer cannot be combined with other discounts.
Duration	October 1st, 2025 to June 30th, 2026
Customer Eligibility	This offer applies to commercial customers only; it's not available in GOV or EDU

New: Purview Suite for Business Premium

Promotion Summary	Customers who have purchased the Microsoft 365 Business Premium and Microsoft 365 Copilot Business bundled promotion or Microsoft 365 Copilot are eligible to receive Microsoft Purview Suite for Business Premium at a 50 percent discount.
Products	Purview Suite for Business Premium
Discount %	50 percent discount
Duration	December 1st, 2025 to March 31st, 2026
Customer Eligibility	Must have a Business Premium and Copilot bundle, Business Premium and Microsoft 365 Copilot, or Microsoft 365 Copilot Business

New: Up to 15% off Microsoft 365 Copilot Business

Promotion Summary	<p>We're excited to announce a new CSP Copilot Business promotion launching on December 1, 2025. This offer aims to help accelerate Copilot deployments within Microsoft 365 Business SKU customers.</p> <p>For a limited time, partners will receive 15 percent off the net partner price of Microsoft 365 Copilot Business. Organizations that are new to or looking to expand Microsoft 365 Copilot Business are a perfect fit for this introductory offer.</p>
Products	Microsoft 365 Copilot Business Promo ID: 39NFJQT26J7L Annual commit: Annual bill and monthly bill
Discount %	15 percent off the net partner price of Microsoft 365 Copilot Business
Duration	December 1st, 2025 to March 31st, 2026

Customer Eligibility	All Commercial customers with a maximum of 300 seats of Microsoft 365 Business SKUs
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New: Up to 35% off Microsoft 365 Business Standard and Microsoft 365 Copilot Business

Promotion Summary	<p>We're excited to announce a new CSP Microsoft 365 Business Standard and Microsoft 365 Copilot Business bundled promotion launching on December 1, 2025. This offer aims to help accelerate Microsoft 365 Business Standard and Microsoft 365 Copilot Business deployments within SMB customers.</p> <p>For a limited time, partners will receive 35 percent off the net partner price of the Microsoft 365 Business Standard and Microsoft 365 Copilot Business bundle. Organizations that are new to or looking to expand Microsoft 365 Business Standard and Microsoft 365 Copilot Business are a perfect fit for this introductory offer.</p>
Products	<p>Microsoft 365 Business Standard and Microsoft 365 Copilot Business bundle</p> <p>Promo ID: 39NFJQT26J7H</p> <p>Annual commit: Annual bill and monthly bill</p>
Discount %	<p>35 percent off a Microsoft 365 Business Standard and Microsoft 365 Copilot Business bundle annual subscription</p> <p>For subscriptions with 10 to 300 seats</p>
Duration	December 1st, 2025 to March 31st, 2026
Customer Eligibility	All Commercial customers
Learn More	See the offer FAQ for more details and next steps.

New: Up to 25% off Microsoft 365 Business Premium and Microsoft 365 Copilot Business

Promotion Summary	<p>We're excited to announce a new CSP Microsoft 365 Business Premium and Microsoft 365 Copilot Business bundled promotion launching on December 1, 2025. This offer aims to help accelerate Microsoft 365 Business Premium and Microsoft 365 Copilot Business deployments within SMB customers.</p> <p>For a limited time, partners will receive 25 percent off the net partner price of the Microsoft 365 Business Premium and Microsoft 365 Copilot Business bundle. Organizations that are new to or looking to expand Microsoft 365 Business Premium and Microsoft 365 Copilot Business are a perfect fit for this introductory offer</p>
Products	<p>Microsoft 365 Business Premium and Microsoft 365 Copilot Business bundle</p> <p>Promo ID: 39NFJQT26J7Z</p> <p>Annual commit: Annual bill and monthly bill</p>

Discount %	25 percent off a Microsoft 365 Business Premium and Microsoft 365 Copilot Business bundle annual subscription For subscriptions with 10 to 300 seats
Duration	December 1st, 2025 to March 31st, 2026
Customer Eligibility	All Commercial customers
Learn More	See the offer FAQ for more details and next steps

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