

Infinigate Cloud

Microsoft NCE 2026 Promotions

Version – March 2026

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This guide has been created to help Infinigate Cloud Partners understand the latest UK and European Microsoft 365 NCE promotions which are available during March 2026. We've included promoted products, eligibility, promotion duration, discount % and helpful links to help you learn more about these promotions.

Eligible Promotions will be automatically applied in the cart within the CORE Marketplace.

New: Microsoft 365 Copilot for All—30% off offer

Promotion Summary	<p>The 30% offer on M365 Copilot is a one-year term, for customers purchasing at least 300 seats to reach 80% or more coverage across their organization's information worker base.</p> <p>Microsoft 365 Copilot is AI built for the way work is evolving—secure, integrated, and business-ready from day one. It's infused with Microsoft's unmatched expertise in the realities of work—how teams collaborate, how decisions get made, and how business actually runs. Backed by Microsoft's trusted cloud, it delivers enterprise-grade productivity and security.</p>
Products	Microsoft 365 Copilot Promo ID: 39NFJQT143T3 Annual commit: Annual bill and monthly bill
Discount %	30%
Duration	February 18th, 2026, to July 1st 2026
Customer Eligibility	Minimum 300 seats minimum to qualify for the discount
Learn More	See the offer FAQ for more details and next steps

Microsoft 365 Copilot for All—40% targeted offer

Promotion Summary	<p>On January 21, 2026, we launched a new CSP offer designed to accelerate Copilot adoption. Microsoft 365 Copilot for All provides 40 percent off annual Microsoft 365 Copilot subscriptions to a predefined set of eligible customers, aiming to drive broad, organization-wide Copilot deployments across their information worker (IW) license base.</p> <p>This is a limited-time, targeted offer for select customers meeting specific eligibility criteria. It's specifically designed for customers looking to substantially increase business efficiency and employee productivity by advancing their AI transformation.</p>
Products	Microsoft 365 Copilot Promo ID: 39NFJQT13QLH Annual commit: Annual bill and monthly bill
Discount %	Discount of 30 percent on a three-year fixed term (non-renewable, noncancellable)
Duration	January 21st, 2026, to June 30th, 2026

<p>Customer Eligibility</p>	<p>The Microsoft 365 Copilot for All offer targets customers who commit to purchase a minimum 1,500+ M365 Copilot seats AND M365 Copilot deployment must cover ≥ 80 of their Information Worker1 (IW) base, and the remaining 20% on Copilot Chat.</p>
<p>Learn More</p>	<p>See the offer FAQ for more details and next steps</p>

Bridge to the Cloud 3

<p>Promotion Summary</p>	<p>This promotion provides discounted Microsoft Dynamics 365 online services for eligible Dynamics on-premises commercial customers who are committed to migrating to the cloud.</p>
<p>Products</p>	<p>Most Dynamics 365 SKUs with a three-year term are eligible; see the product list in Exhibit A of the policy document.</p>
<p>Discount %</p>	<p>Discount of 30 percent on a three-year fixed term (non-renewable, noncancellable)</p>
<p>Duration</p>	<p>January 1st 2025 to December 31st 2027</p>
<p>Customer Eligibility</p>	<p>Available to existing Dynamics on-premises commercial customers (as of September 1, 2024) with a current or active Enhancement Plan (EP); promo not available to net-new customers. The customer's monthly CSP cost must be equal to or greater than their EP cost (at suggested pricing per month).</p>

Learn More	Learn More
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M365 Purview Suite and Defender Suite three-year promo for CSP

Promotion Summary	We're offering 10 percent off purchases of a three-year Microsoft 365 Purview Suite (formerly E5 Compliance) license and 10 percent off purchases of a three-year Microsoft 365 Defender Suite (formerly E5 Security) license.
Products	The promotion is available separately for two different products: Microsoft 365 Purview Suite and Microsoft 365 Defender Suite. The customer must be new to the offer for either promotion (meaning, they should not have purchased the product in the past). Standard prerequisites required to attach Purview Suite and/or Defender Suite.
Discount %	All new-to-offer Commercial customers For subscriptions between 100 and 2,400 seats
Duration	January 1st, 2025 to July 1st, 2026
Customer Eligibility	All new-to-offer Commercial customers For subscriptions between 100 and 2,400 seats
Learn More	If you have any questions about this promotion, review the Global Readiness Promo Guide

Getting started with new 20% offer: Save on Windows 365

Promotion Summary	We're launching the Save on Windows 365 offer in CSP on May 1, 2025. Available through April 30, 2026. this promotion gives new-to-Windows 365 customers a 20 percent discount on all Cloud PC configurations available in all Windows 365 editions.
Products	All available Windows 365 SKUs
Discount %	20 percent off annual subscriptions only (bill prepaid and bill monthly)
Duration	May 1st, 2025 to April 30th, 2026
Customer Eligibility	All new-to-Windows 365 customers (first purchase)
Learn More	See the FAQ for more information.

Accelerate with Microsoft 365 E3 and E5 3-Year Subscriptions

Promotion Summary	<p>On June 1, 2025, we launched three -year subscription terms for Microsoft 365 E3 and Microsoft 365 E5 (inclusive of No Teams SKUs) in CSP.</p> <p>To help CSP partners accelerate the adoption of Microsoft 365 suites, we're offering a 10 percent discount on the partner net price for E3 and E5 three-year subscription terms, available for either upfront or annual billing frequency, to new-to-offer customers.</p> <p>This promotion is an opportunity for partners to close deals with customers who want to digitally transform and are looking for advanced Microsoft security and compliance capabilities, combined with Microsoft 365's world-class productivity solutions.</p> <p>Note that we're currently running a separate 15 percent new-to-offer promotion for annual subscriptions of E5, available through June 30, 2026.</p>
Products	<p>Microsoft 365 E3*, three-year commitment Promo ID: 39NFJQT27WQP</p> <p>Microsoft 365 E5*, three-year commitment Promo ID: 39NFJQT27WLH</p> <p>*includes EEA and No Teams as well</p>
Discount %	10 percent off Microsoft 365 E3 and Microsoft 365 E5, three-year commitment only
Duration	June 9, 2025 to June 30, 2026
Customer Eligibility	<p>This promo is available only to new-to-offer customers.</p> <p>As part of the three-year promo launch, we've also enhanced the new-to-offer eligibility to eliminate undesired leakage for customers qualifying for the Microsoft 365 No Teams promo if they've previously purchased Microsoft 365, with or without Teams. You can find additional details in the FAQ.</p>
Learn More	See the FAQ for more information.

CSP-EP to online Business Central - Special Offer

Promotion Summary	This offer applies to transitions from Dynamics CSP-EP on-premises (via legacy CSP) to online Dynamics 365 Business Central.
Products	Dynamics 365 Business Central (Essentials, Premium, Team Member, and Device)—annual commitment only. Renewable prior to duration end date.
Discount %	40 percent partner discount (applied to estimated retail price before normal partner margin or discount percentage). Structured as special offer, so ordering process is different from that for typical promotion.
Duration	November 1, 2023, to March 31, 2026

Customer Eligibility	Available only to customers currently with active CSP-EP subscriptions bought in legacy CSP who are committed to migrating to online Dynamics 365 Business Central. This special offer is only available through CSP partners who were actively transacting these legacy CSP-EP subscriptions in FY23. Minimum purchase also applies. Review the policy document (as linked in the Next steps section) for details before ordering.
Learn More	Learn More

Scale Up with Microsoft 365 Copilot 20% targeted offer

Promotion Summary	<p>We're excited to announce two new CSP Copilot promotions launching on October 1, 2025.</p> <p>This specific offer—the Scale Up CSP—aims to help partners encourage customers to scale AI adoption across their entire organization with M365 Copilot.</p> <p>For a limited time, a targeted set of new and existing Small, Medium Enterprises and Channel (SME&C) CSP customers can receive 20 percent off Microsoft 365 Copilot when they purchase more than 100 licenses. This offer is designed to support these targeted customers to scale M365 Copilot across their entire organizations.</p>
Products	Microsoft 365 Copilot Promo ID: 39NFJQT25HZN Annual commit: Annual bill and monthly bill
Discount %	20 percent off an M365 Copilot annual subscription for subscriptions greater than 100 seats
Duration	October 1, 2025 to June 30, 2026
Customer Eligibility	Available only to a target set of CSP customer tenants. For a full list of their eligible customers, partners can reach out to their Microsoft field representative for additional details or visit CloudAscent .
Learn More	See the offer FAQ for more details and next steps

Getting Started with M365 Copilot 15% offer

Promotion Summary	<p>We're excited to announce two new CSP Copilot promotions launching on October 1, 2025.</p> <p>This specific offer—Getting Started with M365 Copilot—aims to help partners expand customer reach by helping organizations get started with Copilot deployments.</p> <p>For a limited time, partners will receive 15 percent off the net partner price of M365 Copilot purchases of 10+ seats for new-to-offer customers. Organizations that are</p>
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	new to M365 Copilot and looking to get started with departmental or team pilots are a perfect fit to take advantage of this introductory offer.
Products	Microsoft 365 Copilot Annual commit: Annual bill and monthly bill
Discount %	15 percent off an M365 Copilot annual subscription For subscriptions between 10-2,400 seats
Duration	October 1, 2025 to June 30, 2026
Customer Eligibility	Available only to new-to-offer customers (customers with no purchase history of M365 Copilot). Note that Copilot Chat usage (free) and Copilot Studio purchases will not invalidate a customer with this promo.
Learn More	See the offer FAQ for more details and next steps

Targeted M365 E3 20% CSP Promotion (Scale up with M365 E3)

Promotion Summary	<p>We're excited to announce a new CSP Microsoft 365 (M365) E3 promotion launching on October 13, 2025. This offer is designed to help partners encourage customers currently licensed with Microsoft Office 365 suites to upgrade to and adopt M365 E3 across their entire organizations.</p> <p>For a limited time, a targeted set of new and existing Small, Medium Enterprises and Channel (SME&C) CSP customers can receive 20 percent off M365 E3 with a minimum purchase of 250 licenses.</p>
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Products	Microsoft 365 E3, Microsoft 365 E3 (no Teams), and Microsoft 365 EEA (no Teams) Annual commit: Annual bill and monthly bill
Discount %	20 percent off an M365 E3 annual subscription
Duration	October 13, 2025 to June 30, 2026
Customer Eligibility	Available only to select customer accounts Deal minimum: 250 seats of M365 E3 For a full list of their eligible customers, partners can reach out to their Microsoft field representative for additional details or visit CloudAscent (available from October 25, 2025).
Learn More	See the offer FAQ for more details and next steps

Dynamics 365 Contact Center

Promotion Summary	This limited-time promotional offer aims to accelerate the adoption of Dynamics 365 Contact Center, including among organizations with existing telephony investments in Microsoft Teams Phone.
Products	Dynamics 365 Contact Center (Digital + Voice) Dynamics 365 Contact Center Voice Dynamics 365 Customer Service Premium
Discount %	Customers will get 40 percent off the list price for Dynamics 365 Contact Center products, no minimum seat requirements. This offer cannot be combined with other discounts.
Duration	October 1st, 2025 to June 30th, 2026
Customer Eligibility	This offer applies to commercial customers only; it's not available in GOV or EDU

Purview Suite for Business Premium

Promotion Summary	Customers who have purchased the Microsoft 365 Business Premium and Microsoft 365 Copilot Business bundled promotion or Microsoft 365 Copilot are eligible to receive Microsoft Purview Suite for Business Premium at a 50 percent discount.
Products	Purview Suite for Business Premium
Discount %	50 percent discount

Duration	December 1st, 2025, to March 31st, 2026
Customer Eligibility	Must have a Business Premium and Copilot bundle, Business Premium and Microsoft 365 Copilot, or Microsoft 365 Copilot Business

Up to 15% off Microsoft 365 Copilot Business

Promotion Summary	<p>We're excited to announce a new CSP Copilot Business promotion launching on December 1, 2025. This offer aims to help accelerate Copilot deployments within Microsoft 365 Business SKU customers.</p> <p>For a limited time, partners will receive 15 percent off the net partner price of Microsoft 365 Copilot Business. Organizations that are new to or looking to expand Microsoft 365 Copilot Business are a perfect fit for this introductory offer.</p>
Products	Microsoft 365 Copilot Business Promo ID: 39NFJQT26J7L Annual commit: Annual bill and monthly bill
Discount %	15 percent off the net partner price of Microsoft 365 Copilot Business
Duration	December 1st, 2025, to March 31st, 2026
Customer Eligibility	Up to 15 percent off a Microsoft 365 Copilot Business annual subscription For subscriptions up to 300 seats
Learn More	See the offer FAQ for more details and next steps.

Up to 35% off Microsoft 365 Business Standard and Microsoft 365 Copilot Business

Promotion Summary	<p>We're excited to announce a new CSP Microsoft 365 Business Standard and Microsoft 365 Copilot Business bundled promotion launching on December 1, 2025. This offer aims to help accelerate Microsoft 365 Business Standard and Microsoft 365 Copilot Business deployments within SMB customers.</p> <p>For a limited time, partners will receive 35 percent off the net partner price of the Microsoft 365 Business Standard and Microsoft 365 Copilot Business bundle. Organizations that are new to or looking to expand Microsoft 365 Business Standard and Microsoft 365 Copilot Business are a perfect fit for this introductory offer.</p>
Products	Microsoft 365 Business Standard and Microsoft 365 Copilot Business bundle Promo ID: 39NFJQT26J7H

	Annual commit: Annual bill and monthly bill
Discount %	35 percent off a Microsoft 365 Business Standard and Microsoft 365 Copilot Business bundle annual subscription For subscriptions with 10 to 300 seats
Duration	December 1st, 2025 to March 31st, 2026
Customer Eligibility	All Commercial customers
Learn More	See the offer FAQ for more details and next steps.

M365 Purview Suite promo offer for M365 Copilot

Promotion Summary	We're offering 50 percent off Microsoft 365 Purview Suite (formerly E5 Compliance) licenses for customers who have or will purchase Microsoft Copilot. This offer applies to net-new seat adds only and can be applied retroactively to M365 Copilot purchases.
Products	The promo applies to Microsoft 365 Purview Suite. The customer must also have at least one M365 Copilot license, as well as the standard prerequisites for attaching Purview Suite
Discount %	50 percent off each seat of Purview Suite for the customer tenant, so long as the customer has purchased at least one M365 Copilot license.
Duration	February 1st, 2025 to July 1st, 2026
Customer Eligibility	All Commercial customers
Learn More	If you have any questions or need more information, see the FAQ and review the Global Readiness Promo Guide .

Up to 25% off Microsoft 365 Business Premium and Microsoft 365 Copilot Business

Promotion Summary	A new CSP Microsoft 365 Business Premium and Microsoft 365 Copilot Business bundled promotion was launched on December 1, 2025. This specific offer—Bundle & Save: Up to 25% off Microsoft 365 Business Premium and Microsoft 365 Copilot Business—aims to help accelerate Microsoft 365 Business Premium and Microsoft 365 Copilot Business deployments within SMB customers. For a limited time, partners will receive up to 25 percent off the net partner price of the Microsoft 365 Business Premium and Microsoft 365 Copilot Business bundle.
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	Organizations that are new or looking to expand Microsoft 365 Business Premium and Microsoft 365 Copilot Business are a perfect fit to take advantage of this introductory offer.
Products	Microsoft 365 Business Premium and Microsoft 365 Copilot Business Bundle Promo ID: 39NFJQT26J7Z Annual commit: Annual bill and monthly bill
Discount %	Up to 25 percent off a Microsoft 365 Business Premium and Microsoft 365 Copilot Business bundle annual subscription For subscriptions between 10–300 seats
Duration	December 1st, 2025 to March 31st, 2026
Customer Eligibility	All Commercial customers
Learn More	See the offer FAQ for more details and next steps.

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