

Infinigate Cloud

Microsoft NCE 2026 Promotions

Version – August 2026

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This guide has been created to help Infinigate Cloud Partners understand the latest UK and European Microsoft 365 NCE promotions which are available during August 2026. We've included promoted products, eligibility, promotion duration, discount % and helpful links to help you learn more about these promotions.

Eligible Promotions will be automatically applied in the cart within the CORE Marketplace.

Microsoft 365 E3 | annual (one-year) term – 20% off

Promotion Summary	This offer provides partners with a compelling discount to fuel organization-wide M365 E3 adoption, making it more affordable for existing customers to upgrade across functional teams. Partners receive 20 percent off the partner net price for eligible customers purchasing 250 or more seats of M365 E3 via a new subscription.
Products	Microsoft 365 E3, Microsoft 365 E3 (no Teams), and Microsoft 365 EEA (no Teams) Annual commit: Annual bill and monthly bill Promo ID: 39NFJQT25FLR
Discount %	20 percent off an M365 E3 annual subscription. For subscriptions between 250–9,999 licenses.
Duration	October 13th, 2025 to December 31st, 2026
Customer Eligibility	Available only to select customer accounts. Deal minimum: 250 seats of M365 E3. For a full list of eligible customers, partners can reach out to their Microsoft field representative or visit CloudAscent .
Learn More	See the offer FAQ for more details and next steps.

Microsoft 365 E3 and E5 | triennial (3-year) term – 10% off

Promotion Summary	Partners can use either offer as a strategic tool to unlock upsell opportunities. The multiyear term and promotion can unlock further opportunities with customers who need deal-making flexibility to commit to fully transitioning to Microsoft 365, guaranteeing a longer-term relationship and improving customer ROI.
Products	Microsoft 365 E3*, three-year commitment Promo ID: 39NFJQT27WQP Microsoft 365 E5*, three-year commitment Promo ID: 39NFJQT27WLH *includes EEA and No Teams as well
Discount %	10 percent off Microsoft 365 E3 and Microsoft 365 E5, three-year commitment only
Duration	E3 - June 1st, 2025 to December 31st, 2026 E5 - June 1st, 2025 to September 30th, 2026
Customer Eligibility	Available only to new-to-offer customers. New-to-offer eligibility was enhanced to eliminate undesired leakage for customers qualifying for the M365 No Teams promo if they've previously purchased Microsoft 365, with or without Teams. See the FAQ for details.
Learn More	See the offer FAQ for more details and next steps.

Microsoft 365 E5 | annual (one-year) term – 15% off

Promotion Summary	Now is the time for CSP partners to use this promotion during customer renewal conversations. CSP partners should prioritize closing current Office 365 or M365 E3 customers with the opportunity to reduce the burden of managing multiple vendors while improving customer security.
Products	Microsoft 365 E5 and Microsoft 365 E5 no Teams/EEA Promo ID: 39NFJQT280NS Annual commitment: Annual bill and monthly bill
Discount %	15 percent off an M365 E5 annual subscription. For subscriptions between 1 and 9,999 licenses.
Duration	June 9th, 2025 to June September 30th, 2026
Customer Eligibility	Available only to new-to-M365 E5 customers (subject to the FirstPurchase Constraint).
Learn More	See the offer FAQ for more details. Note that there's a separate three-year M365 E5 offer

Microsoft 365 E7 | annual (one-year) term – 10% off

Promotion Summary	This promotion enables partners to drive M365 E7 adoption earlier and more broadly by reducing cost friction and creating a clear upgrade moment. Partners can use the discount to convert renewals and expansions into strategic AI conversations, accelerate deal velocity, and position M365 E7 as the foundation for long-term customer transformation. The offer also supports higher-value engagements by unlocking opportunities to attach advisory, deployment, governance, and managed services.
Products	Microsoft 365 E7 and Microsoft 365 E7 (no Teams) Annual commit: Annual bill and monthly bill
Discount %	10 percent off an M365 E7 annual subscription. For subscriptions between 10 and 9,999 licenses
Duration	May 1st, 2026 to September 30th, 2026
Customer Eligibility	Available to all customer accounts purchasing M365 E7 who meet the minimum seat requirements.
Learn More	See the M365 E7 launch kit for more details and next steps

Microsoft 365 E7 | annual (one-year) term – 15% off

Promotion Summary	This promotion enables partners to drive M365 E7 adoption earlier and more broadly by reducing cost friction and creating a clear upgrade moment. Partners can use the discount to convert renewals and expansions into strategic AI conversations, accelerate deal velocity, and position M365 E7 as the foundation for long-term customer transformation. The offer also supports higher-value engagements by unlocking opportunities to attach advisory, deployment, governance, and managed services.
Products	Microsoft 365 E7 and Microsoft 365 E7 (no Teams) Annual commit: Annual bill and monthly bill
Discount %	15 percent off an M365 E7 annual subscription. For subscriptions between 100 and 9,999 licenses.
Duration	May 1st, 2026 to September 30th, 2026
Customer Eligibility	Available to all customer accounts purchasing M365 E7 who meet the minimum seat requirements.
Learn More	See the M365 E7 launch kit for more details and next steps

Microsoft 365 E7 | triennial (3-year) term – 15% off

Promotion Summary	This promotion enables partners to drive M365 E7 adoption earlier and more broadly by reducing cost friction and creating a clear upgrade moment. Partners can use the discount to convert renewals and expansions into strategic AI conversations, accelerate deal velocity, and position M365 E7 as the foundation for long-term customer transformation. The offer also supports higher-value engagements by unlocking opportunities to attach advisory, deployment, governance, and managed services
Products	Microsoft 365 E7, Microsoft 365 E7 (no Teams) Three-year commit: Upfront bill and annual bill
Discount %	15 percent off an M365 E7 triennial subscription. For subscriptions between 300–9,999 licenses
Duration	May 1st, 2026 to September 30th, 2026
Customer Eligibility	Available to all customer accounts purchasing M365 E7 who meet the minimum seat requirements.
Learn More	See the M365 E7 launch kit for more details and next steps.

Microsoft 365 Copilot | annual (one-year) term – 15% off

Promotion Summary	This offer provides partners with a compelling discount to fuel organization-wide AI adoption across functional teams. Partners receive 15 percent off the partner net price for eligible SME&C customers purchasing a minimum 300 licenses of M365 Copilot via a new subscription.
Products	Microsoft 365 Copilot Promo ID: 39NFJQT117BJ Annual commit: Annual bill and monthly bill
Discount %	15 percent off an M365 Copilot annual subscription. For subscriptions between 300–9,999 seats
Duration	July 1st, 2026 to September 30th, 2026
Customer Eligibility	15 percent off an M365 Copilot annual subscription. For subscriptions between 300–9,999 seats.
Learn More	See the offer FAQ for more details and use ASPX to validate customer segmentation.

Microsoft 365 Copilot | annual (one-year) term - 30% off

Promotion Summary	This offer provides partners with a compelling discount to fuel organization-wide AI adoption across functional teams. Partners receive 30 percent off the partner net price for eligible SME&C customers purchasing a minimum 1,000 licenses of M365 Copilot via a new subscription
Products	Microsoft 365 Copilot Promo ID: 39NFJQT117BL Annual commit: Annual bill and monthly bill
Discount %	30 percent off a Microsoft 365 Copilot annual subscription. For subscriptions between 1,000–9,999 seats
Duration	July 1st, 2026 to September 30th, 2026
Customer Eligibility	Targets SME&C customers who commit to a minimum 1,000 M365 Copilot seats. Available to all SME&C CSP customer tenants. Partners can validate customer segmentation via ASPX .
Learn More	See the offer FAQ for more details and use ASPX to validate customer segmentation.

Microsoft 365 Copilot | triennial (3-year) term – 15% off

Promotion Summary	This offer provides partners with a compelling discount to fuel organization-wide AI adoption across functional teams. Partners receive 15 percent off the partner net price for eligible customers purchasing a minimum of 300 licenses of Microsoft 365 Copilot via a new subscription.
Products	Microsoft 365 Copilot Promo ID: 39NFJQT10ZN4 Three-year commit: Upfront bill and annual bill
Discount %	15 percent off a Microsoft 365 Copilot three-year subscription. For subscriptions between 300 and 9,999 seats
Duration	June 1st, 2026 to September 30th, 2026
Customer Eligibility	Available to all CSP customer tenants
Learn More	See the offer FAQ for more details.

Microsoft 365 Copilot Business | annual (one-year) term – 15% off

Promotion Summary	Partners can use the offer to reduce costs and offer a cost-effective bundle that includes partner service hours for planning, setup, and success measurement of Copilot Business deployment. We encourage partners to include additional value from Microsoft, such as end user enablement materials.
Products	Microsoft 365 Copilot Business Promo ID: 39NFJQT26J7L Annual commit: Annual bill and monthly bill
Discount %	Up to 15 percent off a Microsoft 365 Copilot Business annual subscription. For subscriptions up to 300 seats.
Duration	December 1st, 2025 to December 31st, 2026
Customer Eligibility	All Commercial customers with Microsoft 365 Business SKUs up to 300 seats.
Learn More	See the offer FAQ for more details and next steps.

M365 Business Basic and Copilot Business | annual (one-year) term – 25% off

Promotion Summary	Partners can use the offer to reduce costs and offer a cost-effective bundle that includes partner service hours for planning, setup, and success measurement of license deployment. We encourage partners to include additional value from Microsoft, such as end user enablement materials.
Products	Microsoft 365 Business Basic and Microsoft 365 Copilot Business Bundle Promo ID: 39NFJQT1166F Annual commit: Annual bill and monthly bill
Discount %	25 percent off a Business Basic and Copilot Business bundle annual subscription. For subscriptions up to 300 seats.
Duration	July 1st, 2026 to December 31st, 2026
Customer Eligibility	25 percent off a Business Basic and Copilot Business bundle annual subscription. For subscriptions up to 300 seats
Learn More	See the offer FAQ for more details and next steps.

Microsoft 365 Purview Suite for Business Premium – Up to 50% off

Promotion Summary	This offer empowers partners to deliver enterprise-grade compliance and data protection at a compelling price point, creating a natural upsell motion alongside Microsoft 365 Business Premium and Copilot Business.
Products	Purview Suite for Business Premium Promo ID: 39NFJQT26C2S Annual commit: Annual bill and monthly bill
Discount %	Up to 50 percent off Microsoft Purview Suite for Microsoft 365 Business Premium with the purchase of a Microsoft 365 Copilot annual subscription. For subscriptions between 10 and 300 seats.
Duration	December 1st, 2025 to December 31st, 2026
Customer Eligibility	All Commercial customers.
Learn More	See the offer FAQ for more details and next steps.

Windows 365 Enterprise Edition – 20% off

Promotion Summary	This promotion gives partners a way to engage with customers new to Windows 365, reducing sales costs and speeding up the sales cycle. Partners can accelerate the growth of both their Windows 365 business and their services revenue.
Products	Windows 365 Enterprise edition Promo ID: 39NFJQT117J9
Discount %	20 percent off Windows 365 Enterprise edition, monthly and annual subscriptions
Duration	July 1st, 2026 to September 30th, 2026
Customer Eligibility	New and existing CSP customers
Learn More	N/A

Windows 365 Business Edition – 25% off

Promotion Summary	This promotion gives partners a way to engage with customers new to Windows 365, reducing sales costs and speeding up the sales cycle. Partners can accelerate the growth of both their Windows 365 business and their services revenue.
Products	Windows 365 Business edition Promo ID: 39NFJQT117JC
Discount %	25 percent off Windows 365 Business edition, monthly and annual subscriptions
Duration	July 1st, 2026 to June 30th, 2027
Customer Eligibility	New and existing CSP customers. For subscriptions up to 300 seats
Learn More	N/A

Windows 365 Flex – 20% off

Promotion Summary	This promotion gives partners a way to engage with customers new to Windows 365, reducing sales costs and speeding up the sales cycle. Partners can accelerate the growth of both their Windows 365 business and their services revenue
Products	Windows 365 Flex edition Promo ID: 39NFJQT117JB
Discount %	20 percent off Windows 365 Flex and Government editions, monthly and annual subscriptions
Duration	July 1st, 2026 to June 30th, 2027
Customer Eligibility	New and existing CSP customers
Learn More	N/A

Dynamics 365 Bridge to Cloud | triennial (3-year) term – 30% off

Promotion Summary	This promotion provides an introductory promotional price for customers who are migrating from Dynamics on-premises to Dynamics 365 online.
Products	Most Dynamics 365 SKUs with a three-year term are eligible; see the product list in Exhibit A of the policy document .
Discount %	Discount of 30 percent on a three-year fixed term (nonrenewable, noncancellable).
Duration	January 1st, 2025 to December 31st, 2027
Customer Eligibility	Available to existing Dynamics on-premises commercial customers (as of September 1, 2024) with a current or active Enhancement Plan (EP); not available to net-new customers. The customer's monthly CSP cost must be equal to or greater than their EP cost (at suggested pricing per month).
Learn More	Refer to the Bridge to Cloud 3 Policy and FAQ .

Microsoft Sentinel 50 GB Commitment Tier – Up to 32% off

Promotion Summary	Partners can use the promotional offer to reduce costs and offer a cost-effective, accessible way for customers with smaller data volumes to utilize Microsoft Sentinel. We also encourage partners to include additional value provided directly from Microsoft, such as end user enablement materials to support a successful rollout.
Products	Microsoft Sentinel SKU ID: DZH318DNS7P5 Annual commit: Annual bill and monthly bill
Discount %	Up to 32 percent off a Microsoft Sentinel 50 GB commitment tier. Can be used with existing or new purchases of Microsoft Sentinel. Promotional pricing varies by region
Duration	October 1st, 2025 to December 31st, 2026
Customer Eligibility	All Commercial customers.
Learn More	See the offer FAQ for more details and next steps. For pricing details, visit https://aka.ms/MSentinelPricing.

Microsoft 365 Copilot | Nonprofit | annual (one-year) term – 15% off

Promotion Summary	This offer gives partners a compelling, nonprofit-specific discount to fuel organization-wide AI adoption across mission-driven customers. Partners receive 15 percent off the partner net price on the nonprofit-priced M365 Copilot offer for eligible nonprofit customers purchasing 10–99 licenses via a new subscription.
Products	Microsoft 365 Copilot – nonprofit SKU Promo ID: 39NFJQT1199F Annual commit: Annual bill and monthly bill
Discount %	15 percent off the nonprofit-priced M365 Copilot annual subscription, applied on top of the standard 15% nonprofit discount. For subscriptions between 10–99 seats.
Duration	July 10th, 2026 to December 31st, 2026
Customer Eligibility	Validated nonprofit customers committing to 10–99 Microsoft 365 Copilot nonprofit seats who meet all purchasing criteria in the Promo Readiness Guide. Partners confirm nonprofit eligibility, base SKU, and pricing type in Partner Center.
Learn More	See the CSP Microsoft 365 Copilot Partner FAQ for more details.

Microsoft 365 Copilot | Nonprofit | annual (one-year) term – 20% off

Promotion Summary	This offer gives partners a compelling, nonprofit-specific discount to fuel organization-wide AI adoption across mission-driven customers. Partners receive 20 percent off the partner net price on the nonprofit-priced M365 Copilot offer for eligible nonprofit customers purchasing 100–299 licenses via a new subscription.
Products	Microsoft 365 Copilot – nonprofit SKU Promo ID: 39NFJQT119C3 Annual commit: Annual bill and monthly bill
Discount %	20 percent off the nonprofit-priced M365 Copilot annual subscription, applied on top of the standard 15% nonprofit discount. For subscriptions between 100–299 seats.
Duration	July 10, 2026 to December 31, 2026
Customer Eligibility	Validated nonprofit customers committing to 100–299 Microsoft 365 Copilot nonprofit seats who meet all purchasing criteria in the Promo Readiness Guide. Partners confirm nonprofit eligibility, base SKU, and pricing type in Partner Center.
Learn More	See the CSP Microsoft 365 Copilot Partner FAQ for more details.

Microsoft 365 Copilot | Nonprofit | annual (one-year) term – 30% off

Promotion Summary	This offer gives partners a compelling, nonprofit-specific discount to fuel organization-wide AI adoption across mission-driven customers. Partners receive 30 percent off the partner net price on the nonprofit-priced M365 Copilot offer for eligible nonprofit customers purchasing 300–1,499 licenses via a new subscription.
Products	Microsoft 365 Copilot – nonprofit SKU Promo ID: 39NFJQT1199D Annual commit: Annual bill and monthly bill
Discount %	30 percent off the nonprofit-priced M365 Copilot annual subscription, applied on top of the standard 15% nonprofit discount. For subscriptions between 300–1,499 seats.
Duration	July 10, 2026 to December 31, 2026
Customer Eligibility	Validated nonprofit customers committing to 300–1,499 Microsoft 365 Copilot nonprofit seats who meet all purchasing criteria in the Promo Readiness Guide. Partners confirm nonprofit eligibility, base SKU, and pricing type in Partner Center.
Learn More	See the CSP Microsoft 365 Copilot Partner FAQ for more details.

Microsoft 365 Copilot | Nonprofit | annual (one-year) term – 40% off

Promotion Summary	This offer gives partners a compelling, nonprofit-specific discount to fuel organization-wide AI adoption across mission-driven customers. Partners receive 40 percent off the partner net price on the nonprofit-priced M365 Copilot offer for eligible nonprofit customers purchasing 1,500–9,999 licenses via a new subscription.
Products	Microsoft 365 Copilot – nonprofit SKU Promo ID: 39NFJQT119C2 Annual commit: Annual bill and monthly bill
Discount %	40 percent off the nonprofit-priced M365 Copilot annual subscription, applied on top of the standard 15% nonprofit discount. For subscriptions between 1,500–9,999 seats.
Duration	July 10, 2026 to December 31, 2026
Customer Eligibility	Validated nonprofit customers committing to 1,500–9,999 Microsoft 365 Copilot nonprofit seats who meet all purchasing criteria in the Promo Readiness Guide. Partners confirm nonprofit eligibility, base SKU, and pricing type in Partner Center.
Learn More	See the CSP Microsoft 365 Copilot Partner FAQ for more details.



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